Manufacturing Technology Working Group

Substitute Senate Bill No. 1021 Special Act No 21-24

> Meeting 03 Sept 29, 2021



Agenda

- I. Welcome
 - Jackie Garofano, CTO, Connecticut Center for Advanced Technology
 - Jeff Orszak, Director, Strategic Growth & Technology, CONNSTEP
- II. Meet the Provider: CTNext
- III. Workstreams
- IV. Next Steps
- IV. Adjourn



Kudos

Congratulations, Senator Hartley!







Last night, Senator Hartley and State Rep Kara Rochelle received this inaugural award.

ctnext

Equipping early-stage companies and entrepreneurs with resources, guidance and networks to accelerate growth and success.

Cultivating a network of public-private partnerships and acting as a catalyst, supporting entrepreneurs from ideation and growth to exit.

Company Development Resources

- Start-Up Advisors
- Mentor Network
- Member Directory | Join for free at ctnext.com
- Small Business Innovation Research (SBIR/STTR) Acceleration
- Governor's Innovation Fellowship
- Proof-of-Concept



Direct-to-Company Grants

- Entrepreneur Innovation Awards
- Growth Company Grants
- Technology Talent Bridge Program

Ecosystem Development Grants

- Innovation Places
- Higher Education Initiative
- CTNext Partnership Grants

Future Investments: Connecticut Innovations

- Equity Financing
- Venture Debt
- Angel Investor Tax Credit
- Connecticut Bioscience Innovation Fund

Services Provided:

Researching ✓ Developing ✓ Training Marketing ✓ Consulting

☑ Consuming
☑ Deploying



WORKSTREAMS

Breakout sessions to discuss & propose scope (in/out) of path forward for each workstream

Workstreams

VSM: Value Stream Mapping

Map out current state value stream of provider network



Outreach

Awareness of manufacturers to provider network



Resources

Focus on SBIR / STTR; include other grant opportunities & resources



Ecosystem Mapping

Cataloging comprehensive profiles of providers (Deliverable 1)



Lead entity to be confirmed!

VSM: Value Stream Mapping

ONNSTEP

a CBIA affiliate

Objective: map out current state value stream of provider network (Deliverable 2) **Lead:** Consultant, CONNSTEP





Objective: focus on SBIR / STTR; include other grant opportunities & resources **Lead:** Jessica Dodge, CTNext





Objective: awareness of manufacturers to provider network **Lead:** Jackie Garofano, CCAT













Administration

CSCU









Medtronic



Next Steps

Mobilize Workstreams

Encouraged to invite other companies to participate in Workstream

See you again on Wed, Oct 13 @ 11:00 am



Cadence: bi-weekly Every Other Wednesday